



Sandau Corporate Offices

info@sandauinc.com

3010 4th Ave E Shakopee, MN 55379-1767

(952) 403-9100 Office (952) 403-9600 Fax

How Does Sandau Construction Stack-up?

(Based on our 10 point must have checklist)

- 1) Check out the contractor – top to bottom
 - a. Sandau has been in business for over 30 years providing home improvements (windows, siding and doors) to our local community.
 - b. We are fully licensed with the state of Minnesota
 - c. We carry over \$1,000,000 in insurance

- 2) Check with the Better Business Bureau for past or present complaints.
 - a. We have a spotless record with the Better Business Bureau

- 3) Check with local consumer sources (like Angie’s List) to receive in dept reviews on potential contractors.
 - a. We have a very high consumer rating from Angie’s List

- 4) Get lots of references – check with homeowners the company has completed work. Get reference lists covering several years to confirm the quality of work and services provided.
 - a. Sandau has an over 98% very satisfaction rating from our past clients

- 5) Look for a company with great product knowledge – options and knowledge is a good thing to have available to you.
 - a. At Sandau we pride ourselves with the breadth and depth of our product knowledge. From the initial meeting to final decisions you’ll get the information you need.



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- 6) Confirm your company has current installation certifications from recognized trade groups.
 - a. All of our home improvement projects are supervised by the owners of Sandau and completed by trained, certified professionals.

- 7) Look for a company with a proven track record over many years (a minimum of 5 years in business is best.)
 - a. As mentioned Sandau has over 30 years experience and 1,000's of projects under our belt.

- 8) Get a warranty that means something – not just a pass thru from the manufacturer.
 - a. We offer a Lifetime installation warranty on workmanship (only one year is required by MN)

- 9) Always get an independent opinion and third party verification of information you are provided by the salesperson. (NFRC Certification, Energy Star Certification, VSI Vinyl Siding Institute Certification, American Architectural Manufacturing Association Certification)
 - a. Be sure to compare our offerings with past clients (and even our competition). We are confident you will see the difference.

- 10) Last and most important – If you don't feel comfortable with the company or salesperson you are dealing with – walk away – Trust your instincts!
 - a. At Sandau we look forward to earning your families trust.