



Sandau Corporate Offices

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When contracting to a home improvement project done there are three key decisions you need to make.

- 1) What products, and what product quality, should you use
- 2) What is your budget?
- 3) Who do you trust to complete the work? What's the experience, craftsmanship, services and warranty your selected company offers?

**The following information directly addresses Key #3 – Selecting a Contractor.**

Here are 10 easy steps to take to make sure you are shopping with and selecting the best possible contractor for your project.

- 1) Check out the contractor – top to bottom
- 2) Check with the Better Business Bureau for past or present complaints
- 3) Check with local consumer sources (like Angie's List) to receive in depth reviews on potential contractors.
- 4) Get lots of references – check with homeowners the company has completed work for. Get reference lists covering several years to confirm the quality of work and service provided.
- 5) Look for a company with great product knowledge – options and knowledge is a good thing to have available to you.
- 6) Confirm your company has current installation certifications from recognized trade groups
- 7) Look for a company with a proven track record, over many years (a minimum of 5 years in business is best.)
- 8) Get a warranty that means something – not just a pass thru from the manufacturer.
- 9) Always get an independent opinion and third party verification of information you are provided by the salesperson. (NFRC Certification, Energy Star Certification, VSI Vinyl Siding Institute Certification, American Architectural Manufacturing Association Certification)
- 10) Last and most important – If you don't feel comfortable with the company or salesperson you are dealing with – walk away – Trust your instincts!